



Go Further

Towards Sustainable Individual Mobility: Challenges and Solutions

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AGENDA

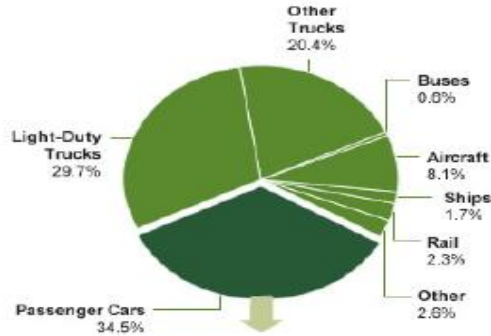
- The Challenge
- The Solutions for Emissions
- Potential Solutions for Gridlock
- Summary



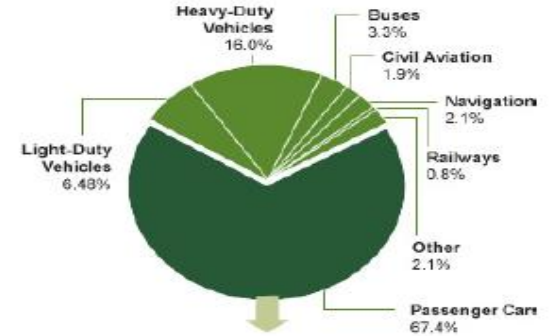
Challenge Global Warming



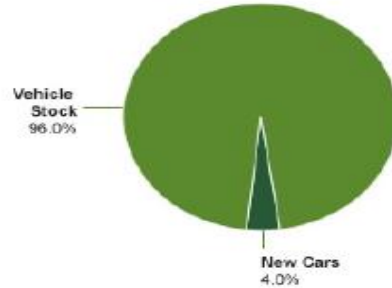
USA Transportation



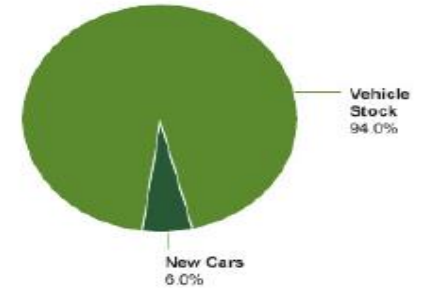
Europe (EU-27) Transportation



USA Passenger Cars



Europe (EU-27) Passenger Cars



Emissions (CO₂) is a key challenge – 20% from LDV and cars

Global Population Increase



Population increase from current 7 billion to 9 billion by 2050



1 Billion
Today



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Up to 2 Billion

by 2050

Need for Individual Mobility challenged by global gridlock



Urbanization



Grid-lock will be worst in the 30+ Mega Cities; most in Asia



Several Sustainability Challenges

Main Challenges



Emissions & Gridlock

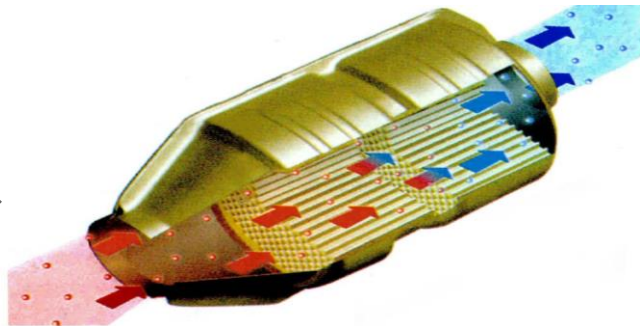
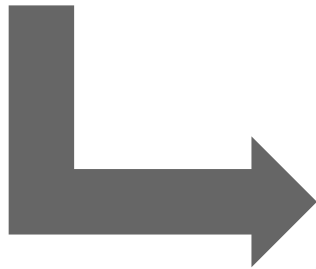
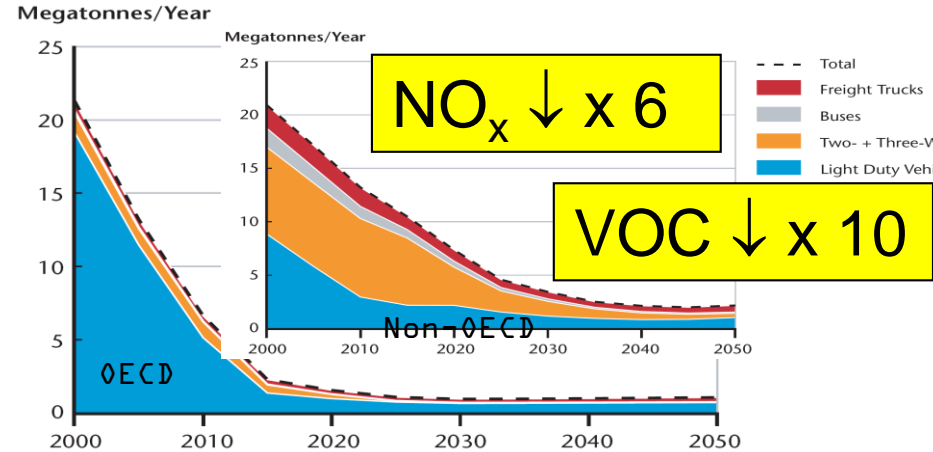
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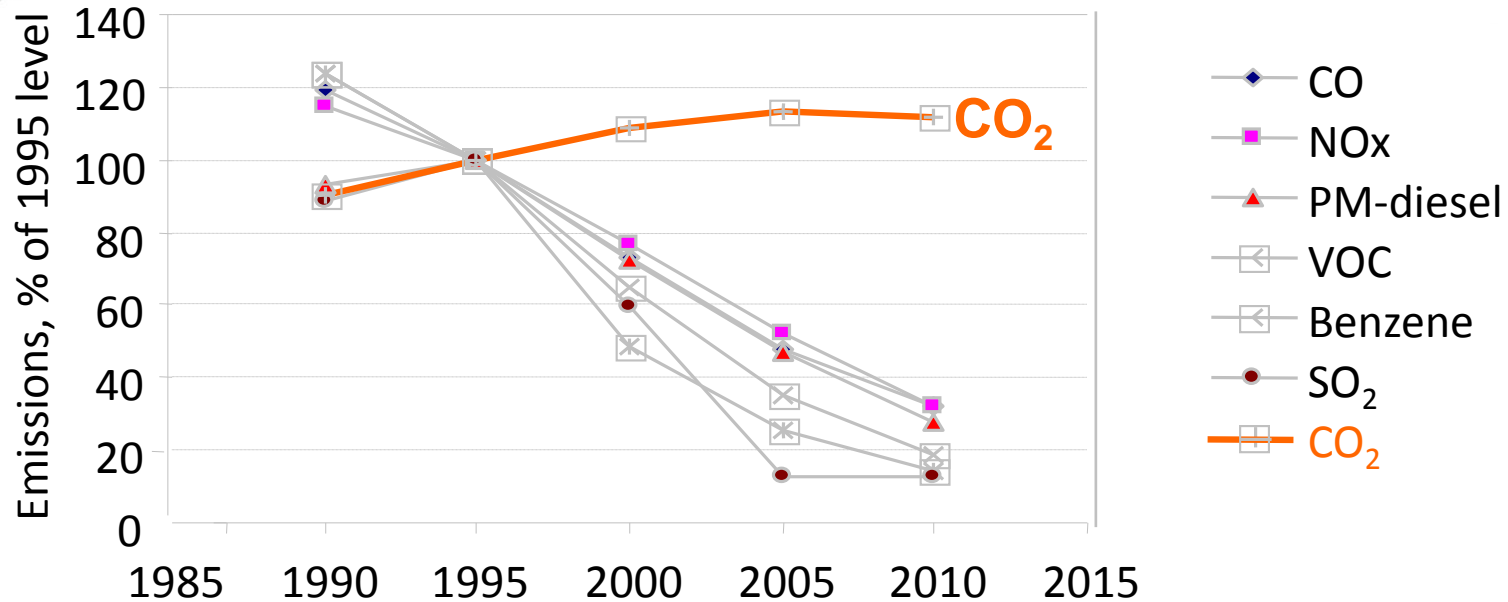
Main Solutions - Emissions



**Traditional emissions decreased significantly
mainly by after-treatment technology – Fuel quality pre-condition**



Emissions – all solved?



Source:

EC Auto-Oil-2 Program



CO2 remains the challenge

Main Solutions – CO₂



Vehicles



Fuels &
Infrastructure



Driver

Integrated Approach

Main Solutions – Low CO₂ Vehicles



Advanced
Gasoline (EcoBoost)
& Diesel (Econetic)



HEV



BEV



PHEV



AFV



FCEV

Model T “Tin-Lizzy”
> 350g CO₂/km Emissions
(ca. 25 l/100 km)



Portfolio Approach – Long Way But Big Progress



Main Solutions – Low CO₂ Vehicles



Advanced
Gasoline (EcoBoost)
& Diesel (Econetic)

HEV

BEV

PHEV

AFV

FCEV



Ford Fiesta
Econetic
87 g CO₂

Ford Focus
Econetic
88 g CO₂

Ford Focus
EcoBoost
99 g CO₂

Internal Combustion Drives Fleet to Low CO₂ Levels



Main Solutions – Low CO₂ Vehicles



Advanced
Gasoline (EcoBoost)
& Diesel (Econetic)
Ford Focus Electric

HEV

BEV

PHEV

AFV

FCEV

1. Motor Controller and Inverter
2. High Voltage Electric HVAC Compressor
3. Electric Water Pump
4. Traction Motor
5. Electric Power Steering
6. Gearbox
7. Modular Powertrain Cradle
8. Electric Vacuum Pump
9. High Voltage PTC Electric Coolant Heater and Controller
10. Vehicle Control Unit
11. Battery Pack and Battery Cells
12. AC Charger
13. DC-DC Converter



* Image based on prototype, not production vehicle.



Integration in Renewable Grid

US



Remote Control with MyFord Mobile™

Electric Vehicles Available; Integration Is Key



Ford' Electrification Strategy

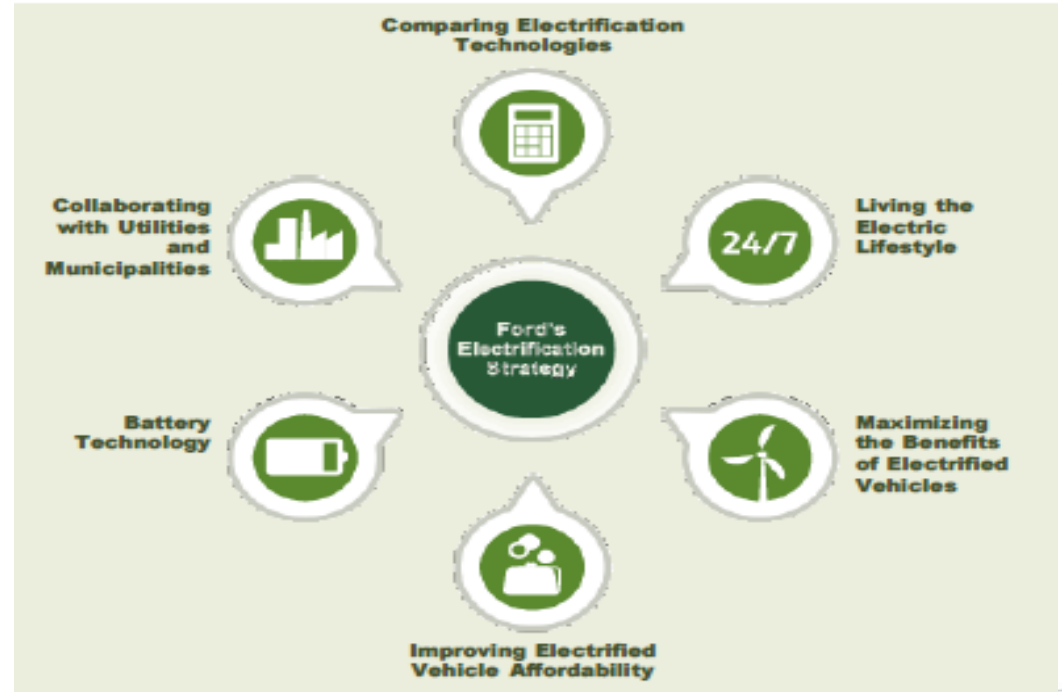
Power of Choice: Bringing a Range of Electrified Vehicles to Market

Using Global Platforms

Delivering a Total Electric Vehicle Lifestyle

Bringing EVs to Market Thoughtfully

Collaborating with Partners



EV Introduction Is Not Business As Usual

Main Solutions – Low CO₂ Vehicles



Advanced
Gasoline (EcoBoost)
& Diesel (Econetic)

HEV

BEV

PHEV

AFV

FCEV

Indicator	Method	1.6l TDCi EConetic	1.0l EcoBoost Petrol	Focus Electric Germany	Focus Electric with recommended electricity
Life Cycle Global Warming	CO ₂ and other climate change gases looking at all emissions from raw material extraction to material / part / vehicle production, driving period (150,000 km, incl. air conditioning) and final recycling / recovery (i.e. full vehicle life cycle, cradle-to-cradle)	23 tonnes CO ₂	27 tonnes CO ₂	33 tonnes CO ₂	12 tonnes CO ₂
Life Cycle Air Quality	Summersmog related emissions – cradle-to-cradle (see above)	21 kg Ethene	26 kg Ethene	8 kg Ethene	5 kg Ethene

Focus 2l Gasoline	Focus BEV CAL	Focus BEV MIN
37 tonnes CO ₂	20 tonnes CO ₂	42 tonnes CO ₂

Holistic View - No Silver Bullet, Case-by-Case



AGENDA

- The Challenge
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Main Solutions – Global Gridlock

Connected
Vehicles



Smart
Infrastructure



Driver/
Usage



Footprint



Logistical
Concept/software



Business
models

Need For Connected Network And New Partners



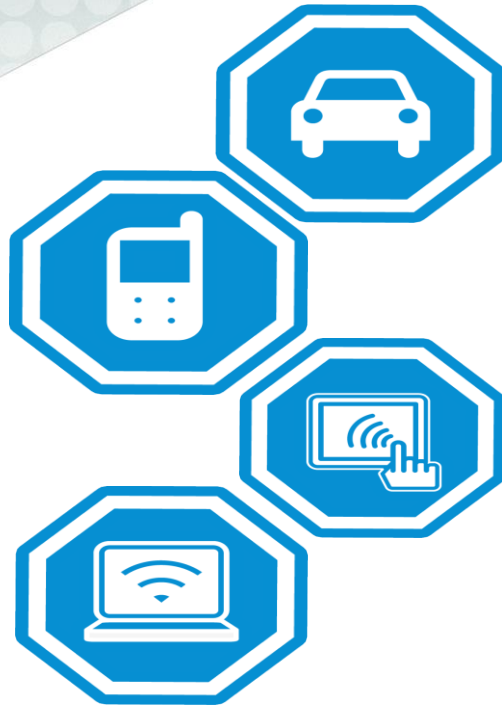
Main Solutions – Global Gridlock short-term



Short-term expanded functionality of existing features

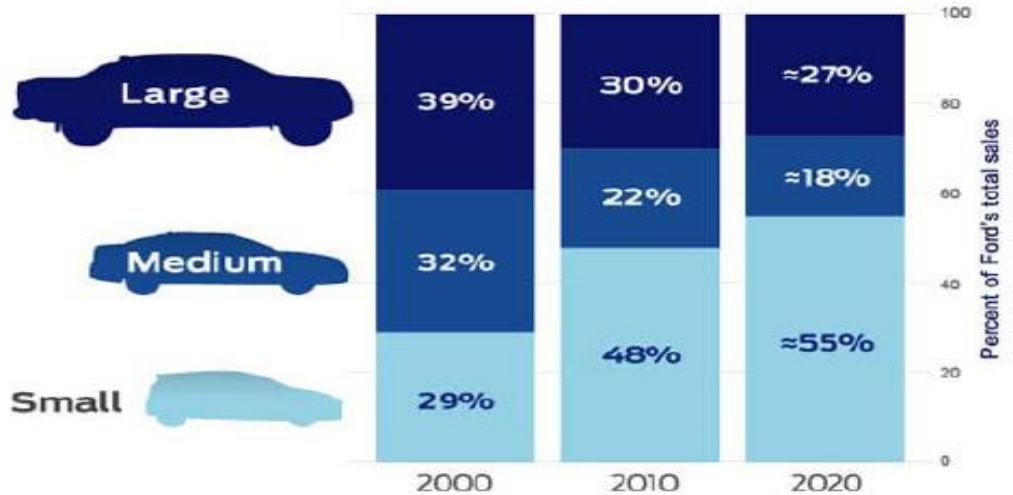


Main Solutions - Global Gridlock mid-term



Ford's Changing Product Segmentation

Our small vehicle mix will continue to grow, while large vehicles including trucks remain important.



Mid-term connected car



Ford CARSHARING

FORD CARSHARING | Jetzt ab €1,50¹/STD.

ford-carsharing.de

Kraftstoffverbrauch (in l/100 km nach VO (EG) 715/2007 und VO

Express Buchung

Standorte.
Hier fahren Sie ab.

Kundennummer:
oder
Kartennummer:
Passwort:

Standorte
Bitte wählen Sie aus der Liste eine Stadt, um zur Stationsübersicht zu gelangen.
Darüber hinaus können Sie über die Karte zur Stationsübersicht Ihrer Stadt gelangen.

Bereich Gladbach

Stationsfinder Buchungsanfrage Anzeige + Legende

Hier können Sie ermitteln, welche Ford Carsharing-Stationen bei Ihnen in der Nähe sind. Geben Sie Ihre Adresse in die Umkreissuche ein, um die nächsten Stationen angezeigt.

Adresse:

(z.B.: Mainzer Landstraße 1, 60327 Frankfurt)

Flinkster anzeigen: (wenn aktiviert, werden ggf. abweichende, siehe hierzu „Infos / Downloads / FAQ“)

Übersichtskarte
Amsterdam, Hannover, Berlin, Köln, Frankfurt, Prag, etc.

www.ford-carsharing.de

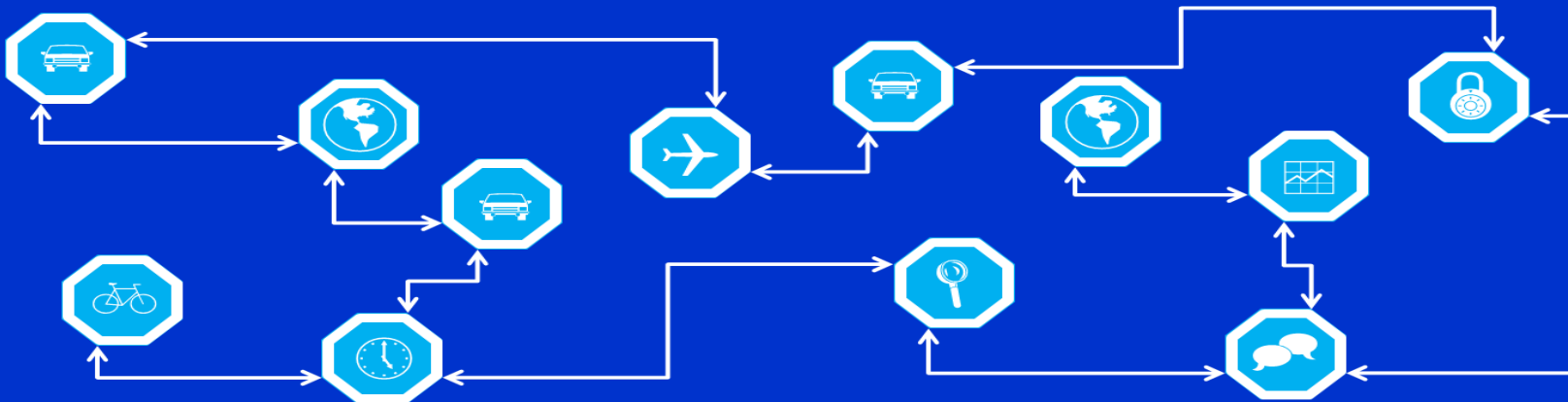


IOS und Andriod APP

Maybe new business and usage models?



Main Solutions – Global Gridlock long-term



**True Network Of Various Mobility Solutions
Connected And Operating Together**

SUMMARY



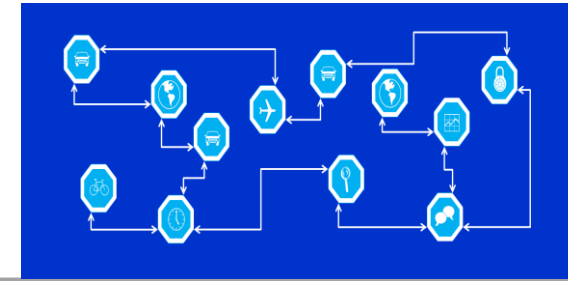
Climate change, Air Pollution

- After-treatment technologies solved most emissions – requires also fuel quality
- CO2 challenge only with broad portfolio and integrated approach



Global gridlock in Mega-Cities/-Regions

- Also clean cars do not provide mobility anymore
- Inter-modality, autonomous driving, new business models, connected networks + more



**Major Sustainable Mobility Challenges Can Be Only Solved Together
Automotive Industry – Infrastructure – Driver – New Partners**

Back-up



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Customer Drivers of Powertrain Choice



Customer Requirements



Vehicle Range Capability



New Infrastructure Readiness



In Europe, for regular vs. electrified vehicles if equally priced, the interest in electrification is 66%.
It drops steeply to 18% if there is a 4 year fuel economy payback period for the technology.

Electrified Vehicles

Coming to Europe

FOCUS ELECTRIC



MONDEO HYBRID



C-MAX ENERGI

Focus Electric



23 kWh liquid cooled Li-Ion
battery

162 km range from a full charge
Top speed 137 km/h



C-MAX Energi



2.0-liter Atkinson-cycle I4 engine

7.6 kWh Li-Ion battery

190 PS system power

Target data for Europe:

>40km electric range

<50 g/km CO₂



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Mondeo Hybrid

2.0-liter Atkinson-cycle I4 engine

190 PS system power

FE target for Europe:
<4.5 l/100km



Fuel Cell Vehicles

MAIN TECHNICAL CHALLENGES

Durability

Cost reduction / commercialisation



CO-OPERATIONS

Automotive Fuel Cell Co-operation

Strategic Agreement with Daimler and Nissan



INFRASTRUCTURE AND FUEL CELL VEHICLES

Clean Energy Partnership Berlin Ford founding member in 2002